



## Otis

The world's leading manufacturer and service provider of elevators, escalators and moving walkways.

**Made to Move You.** From the moment Elisha Otis introduced the modern elevator at the 1854 New York World's Fair, the company that bears his name has been shaping cities and moving people. We make, we build, we innovate. Each day Otis transports an estimated 2 billion people through a world of ever-taller buildings, busy metros and well-traveled airports. We do so with the comfort and well-being of our passengers always in mind. Now, in an era defined by the Internet of Things, we are inventing a new generation of elevators that are smarter, more comfortable, more effective, data rich and more connected.

**68,078**  
Employees

**\$12.3B**  
Net sales

**\$2.1B**  
Adjusted operating profit\*

## UTC Climate, Controls & Security

UTC Climate, Controls & Security promotes safer and smarter sustainable buildings with state-of-the-art fire safety, security, building automation, and heating, ventilating, air-conditioning systems and services, and provides innovative refrigeration products to preserve and extend food supplies.

**54,998**  
Employees

**\$17.8B**  
Net sales

**\$3.1B**  
Adjusted operating profit\*



**Building Possible.** UTC Climate, Controls & Security represents some of the world's most trusted and respected brands. Carrier, Kidde, Edwards and Chubb are just a few. With our global resources, talent and expertise, we are solving some of the world's most complex challenges, including sustainable urbanization and feeding a growing population. We are guided by a commitment to our customers to improve the safety, comfort and convenience of billions of people worldwide. We see enormous possibilities for the future, and we are building on them. Building Possible is a continual journey. It is not what has been done, but what is left to do.

\*See page 69 for additional information regarding these non-GAAP financial measures.

# Pratt & Whitney

Pratt & Whitney is a world leader in the design, manufacture and service of aircraft engines and auxiliary power units.

**38,737**

Employees

**\$16.5B**

Adjusted net sales\*

**\$1.7B**

Adjusted operating profit\*

**Go Beyond.** At Pratt & Whitney, we believe flight is an engine for human progress, an instrument to rise above boundaries, connect people, grow economies and help protect the world. Together with our partners, we work with an explorer's heart and a perfectionist's grit to advance it. The magnitude of flight requires dependable teams that deliver the highest quality products and services. Every day, we rise to that challenge with state-of-the-art engines that carry people reliably to their destinations, service experts who provide the care and intelligence to keep aircraft flying, and generations of innovators working together to transform aviation.

# UTC Aerospace Systems

UTC Aerospace Systems is one of the world's largest suppliers of technologically advanced aerospace and defense products. The company designs, manufactures and services systems and components, and provides integrated solutions for commercial, military and space platforms.

**Ideas Born to Fly.** It takes the most brilliant thinking on the ground to put the most innovative solutions in the air. At UTC Aerospace Systems, we do not just dream up ideas that can change the world, we develop, manufacture and deliver them with exceptional service to one of the fastest growing industries on the planet. We are shaping a future of flight that is more intelligent, integrated and electric than ever before. It is nothing short of incredible — and it is in the air every day.

**40,984**

Employees

**\$14.7B**

Net sales

**\$2.5B**

Adjusted operating profit\*